

Founded in 1999, VIVA Juwelen has always impressed as an innovative, customer-oriented and absolutely reliable supplier of jewellery collections in high-quality gold alloys with a focus on pearl and diamond jewellery. As part of the Rauschmayer Jewellery Group, VIVA also manufactures its products in Pforzheim. High quality standards, optimal wearing comfort and functionality are synonymous with VIVA Juwelen GmbH- and "Made in Germany".

For our VIVA Juwelen GmbH we are looking for you.

Sales Agent for jewellery (m/f/d) in the Netherlands

Focus on jewelry / luxury goods in permanent employment • full-time

Your tasks

- Development and support of customers in the distribution area
- Competent and personal advice to the customer
- In close cooperation with the customer, you present the optimal product presentation and processes at the POS
- Identification and acquisition of new customers in the distribution area
- Independent scheduling and route planning
- Professional sales presentation of your own range of services to customers/identification and acquisition of new customers in the distribution area
- Preparation of offers, conduct of negotiations and conclusion of a contract
- Planning and selling of sales processes with free time management

Your profile

- Talented demand out of passion with a friendly, confident and handicapped approach
- Excellent sales skills and assertiveness
- Ideal previous sales experience, but lateral entry is also possible
- Excellent communication and negotiation skills, high degree of security
- Talent for product presentation and a temporary, well-organized work style
- A sure instinct in direct customer contact

What you can expect from us

- A varied work environment with an attractive product portfolio
- Modern working environment with friendly colleagues, a great working atmosphere and social hierarchies
- Attractive wage conditions on a commission basis
- Employer-funded pension

We look forward to you

We look forward to receiving your application including your résumé, your earliest possible starting date and your salary expectations. Become part of our first-class team and apply now at personal@rauschmayer.com.
